



Shannon Sale
Executive Vice President, Chief Strategy Officer
Grady Health System

Shannon Sale is the Executive Vice President, Chief Strategy Officer for Grady Health System and has been working in health care for over 20 years. She began her career as a consultant with Kurt Salmon, assisting hospitals and health systems across the country with strategic and facility planning. In 2012, she joined the Grady leadership team as the first Vice President of Planning and Business Development. Today, she is responsible for strategic planning, strategic service lines, population health, community benefit, facility construction, management and safety, and Grady's hospital-based emergency medical service. Shannon is a member of the Atlanta Regional Collaborative for Healthcare Improvement (ARCHI), working to advance community partnerships for improved coordination and health outcomes.

Shannon earned her bachelor's degree at Wake Forest University and a Master of Healthcare Administration at the University of North Carolina. She lives in Atlanta with her husband, son and two big dogs.